

Message Text

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PAGE 01 STATE 135473
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INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

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STATE/EA/EP/DBOERIGTER (VIA PHONE)

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R 110054Z JUN 77

FM SECSTATE WASHDC

TO AMEMBASSY TOKYO

INFO AMCONSUL FUKUOKA

AMCONSUL OSAKA KOBE

UNCLAS STATE 135473

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: FY 1978 COUNTRY COMMERCIAL PROGRAM - JAPAN

REF: (A) TOKYO A-54; (B) STATE A-5960 OF DEC. 10, 1976;
(C) TOKYO 7592

1. WCAG-AGREED DRAFT OF FY 1978 CCP FOR JAPAN BEING SENT
VIA AIRPOUCH ON JUNE 9 AND CONCURRENTLY BY INTERNATIONAL
AIRMAIL. DRAFT HAS BEEN REVIEWED AND CLEARED BY MEMBERS OF
WASHINGTON COMMERCIAL ACTION GROUP. PROPOSALS SUBMITTED IN
REFTEL INCORPORATED IN DRAFT TO MAXIMUM EXTENT POSSIBLE.
ADDITIONS OR MODIFICATIONS REFLECT PROGRAM REQUIREMENTS AND
DESIDERATA OF WCAG AGENCIES.

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2. WCAG REPRESENTATIVE THOMAS WELCH, COUNTRY MARKETING
MANAGER FOR JAPAN, USDOC PLANS TO VISIT JAPAN FROM JUNE 21
THROUGH JUNE 29 FOR PURPOSE OF REVIEWING ALL ASPECTS OF
DRAFT AND COMPLETING CCP FOR JAPAN. FOLLOWING SUGGESTION
REFTEL WELCH PLANNING ONE DAY VISIT OSAKA AND FUKUOKA
JUNE 24 AND 27 RESPECTIVELY. REPRESENTATIVE INSTRUCTED TO

RETURN TO WASHINGTON WITH A MUTUALLY AGREED TEXT OF THE CCP
REFLECTING APPROVAL OF COUNTRY COMMERCIAL ACTION GROUP AND

INVOLVEMENT OF PRINCIPAL ADMINISTRATIVE OFFICER.

3. WELCH WILL ARRIVE PAN AM FLT 801 TUESDAY JUNE 21. REQUEST RESERVATION AT OKURA.

4. COORDINATION WITH PUBLIC AFFAIRS OFFICER (PAO) ON DRAFT CCP SHOULD BE UNDERTAKEN PRIOR TO VISIT OF WCAG REPRESENTATIVES IN ORDER TO INSURE THAT USIS POST PROJECT PROPOSALS IN PAO'S QUOTE COUNTRY PLAN UNQUOTE CORRESPOND TO CCP ACTIVITIES.

5. ACTION REQUESTED: POST IS REQUESTED TO REVIEW DRAFT CCP PRIOR TO ARRIVAL OF WCAG REPRESENTATIVE AND TO COMPLETE TO THE EXTENT POSSIBLE THE FOLLOWING SECTIONS: REVIEW AND REVISE AS NECESSARY THE OVERVIEW IN AN EFFORT TO HAVE MOST UP-TO-DATE OVERVIEW POSSIBLE AT TIME CCP GOES TO PRESS IN JULY/AUGUST; COMPLETE SECTION II, INCLUDING FUNCTIONAL DUTIES AS REQUESTED IN STATE A-5960 AT TOP OF PAGE 4; REVIEW ALL CAMPAIGNS AND SPECIAL POST EFFORTS; COMPILER TOTAL PERSON DAYS AVAILABLE BY PERSONNEL CATEGORY AND TENTATIVELY CALCULATE PROBABLE WORKLOAD REQUIREMENTS IN PERSON DAYS AS BASIS FOR COMPLETION OF SECTION V DURING VISIT OF WCAG REPRESENTATIVE; AND COMPILER FY 76, FY 77 AND TENTATIVE FY 78 DATA FOR FINANCIAL RESOURCES SCHEDULE (SECTION VI) PRIOR TO ARRIVAL OF WCAG REPRESENTATIVE. DURING WCAG REPRESENTATIVES' VISIT COMPLETE SECTION VI IN UNCLASSIFIED

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ITS ENTIRETY. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Decaption Note:
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Disposition Case Number: n/a
Disposition Comment:
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Disposition Remarks:
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Enclosure: n/a
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Errors: N/A
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Original Previous Classification: n/a
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SAS ID: 2184440
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